



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 629

28th June 2023

Sub. Placement opportunity for BBA and MBA students of GGSIP University passing out in 2023 in the company “EA Technologies”.

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for BBA and MBA students of GGSIP University passing out in 2023 in the company “EA Technologies” for your reference and circulation to students to apply on given link by **30th June 2023**:

Registration Link – <https://forms.gle/6e1os96xyvYRxjkj8>

Name of Company: EA Technologies

Position: Business Development Executives (International IT Sales)

Eligibility criteria: BBA/MBA students of batch passing out in 2023.

Training Period: 3 months

CTC Offered:

- For MBA
 - Candidate will be on training for 3 months and during training period he/she will be paid 20k per month.
 - After successful completion of 3 months training the package will be from INR 3.6 LPA to INR 4.2 LPA depending on successful completion of training and performance.
- For BBA
 - Training will be for 6 months and during training period he/she will be paid 18k per month.
 - After successful completion of 6 months training the package will be Rs.3.0 LPA (fixed) and Rs 80,000 LPA based on performance/incentive (evaluated and paid annually)

Job location: Sector 132, Noida

Please find attached JD for more details.

LAST DATE FOR REGISTRATION IS **30th June 2023**.

(Ms. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University

About Company - EA Technologies is an IT services company based in Florida, USA and Noida, India. It is growing company and intends to expand its footprints across the globe and is hiring team members for its sales department. Website: <https://www.eatechnologies.net/>

Job Description

We are looking for passionate Business Development Executives for an IT Industry for International Sales. It is work from office from our office in Noida.

Roles and Responsibilities

- Data Research and Analysis
- Prospecting new customers in an assigned geographical area
- Providing monthly pipeline reports
- Developing & maintaining successful business relationships with all prospects

Desired Candidate Profile

- Quick learner
- Interested to do sales and marketing
- Should have desire and aptitude to lead
- Should have strong analytical skills
- Excellent communication skills (Written and Oral)

Perks and Benefits

- Experience working with international clients
- Rewards program for performers
- Incentives and opportunities to learn and enhance skills
- Potential international travel to attend conferences